

Merck Sdn Bhd **Title : Coaching for Performance** Trainer : Mr. Wai K Leong & Ms. Anna Tan **Training Evaluation Analysis**

PROGRAM OBJECTIVES	Yes	No	Total : 18 participants
Has the program achieved its stated objectives?	18	0	

Α	CONTENT	1	2	3	4	5	
	How would you rate this?	Poor	Fair	Satisfactory	Good	Excellent	Remarks
1	Course content				14	4	
2	Work relevance				5	13	
3	Applicability to your work				6	12	
4	Games/activities/group discussions			1	7	10	a lot of activities that encourages interaction

В	TRAINEE'S BENEFITS To what extent has/will the program:	1 Poor	2 Fair	3 Satisfactory	4 Good	5 Excellent	Remarks
1	increase your work knowledge			1	12	5	
2	help you in your current work				9	9	
3	improve your work competencies/skills				6	12	
4	gives you the confidence to apply in your job			1	7	10	

С	TRAINER	1	2	3	4	5	
	How would you rate the trainer's	Poor	Fair	Satisfactory	Good	Excellent	Remarks
1	knowledge of subject matter				7	11	
2	ability to present views and ideas clearly				6	12	
3	ability to handle questions/issues raised by participants				7	11	
4	ability to illustrate and clarify points				7	11	
5	ability to generate participations			1	6	11	
6	overall performance				7	11	

D	FACILITIES & VENUE ARRANGEMENT	1	2	3	4	5	
	How would you rate the :	Poor	Fair	Satisfactory	Good	Excellent	Remarks
	1 Handouts/course materials			1	14	3	
:	2 Room environment			2	9	7	
	3 Seating arrangement			1	10	7	
	4 Refreshments/meals			1	7	10	
	5 Audio visual aids			2	9	6	1 pax did not fill-up
(6 Administrative support			1	8	7	2 pax did not fill-up

1 Would you like to have a follow-up course? If yes, what topics would you like to be included?

Refresher on coaching

- Yes, coaching probably 2nd part, listening skills & leadership skills -
- Not so soon
- Yes, enhancement from coaching
- Yes, relevant to the job -
- No. Needs real life experience to improve. Refresher only when progress has been made _
- Yes, how to overcome resistance even if good coaching methods are applied
- Yes, advance coaching course -
- Yes

2 Would you recommend this program to others? Yes / No . Why?

Yes (8x)

- Yes, very informative
- Yes, this program is very applicable to our industry. There were many examples given.
- Yes, it will be beneficial for managers managing/ coaching the team
- Yes, Coaching is the way to go in dealing with friends, colleagues, family
- Yes, very useful in order to make others powerful (making people from good to great)
- Yes, it gives great insights into getting the best in others by tapping into them -
- Yes, to learn to be a better coach & listener _

3 Any other suggestions/comments which could help us in improving the quality of our program, services or facilities.

Set of examples of powerful questions from trainers

Tracking our progress -> tracking plan _ No

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